



# TRADE REPORT QUARTER ONE FY2025

## FREIGHT AND TRADE

Volume expectations for FY2025 have been set after careful consideration of market trends and key customer intelligence. For the first quarter, total volumes are 4.8 per cent ahead of the prior period comparison.

Total volumes for the first quarter were 3.6 million tonnes. The market share is dominated by containers, forestry and industrial volumes at 38 per cent, 24 per cent, and 27 per cent, respectively. These trade volumes are on track to match the 14+ million tonnes achieved in recent years.

Total volumes are spread across the TasPorts berth network by market share as follows: Port of Burnie 32 per cent, Port of Bell Bay 29 per cent, Port of Devonport 26 per cent, Port of Hobart 12 per cent, and Other one per cent. Note that 'Other' includes the Bass Strait islands.

The increase is due to strong first-quarter volumes in the commodity groups of forestry and industrial, including fuel. Forestry has seen an increase in log volumes through the Port of Bell Bay to support higher demand for the product in Indian markets. Expectations are that this trend is likely to continue.

Tasmania's large-scale industrial customer volumes are generally very consistent. The first quarter is no exception. Volumes from the Port of Bell Bay have started the financial year strongly. Across the commodity group, volumes are up by 27 per cent for the first quarter comparison. It is not expected that growth will continue at this rate but should settle above expectations.

Fuel volumes correlate positively with industrial volumes, which is echoed in the first quarter. Volumes for the period are up by nine per cent, supporting industrial manufacturing across the state.

## CONTAINERISED FREIGHT

Total containerised volumes across the first three months were 143,670 Twenty-foot Equivalent Units (TEU). This represented a 4.9 per cent reduction against the previous first quarter. The lower volumes are associated with general cargo, empty containers, foods, zinc, and grains.

The top two containerised commodities are general cargo and empties, accounting for 65 per cent of the total volumes.

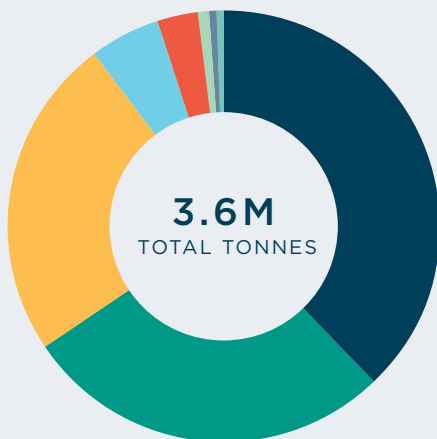
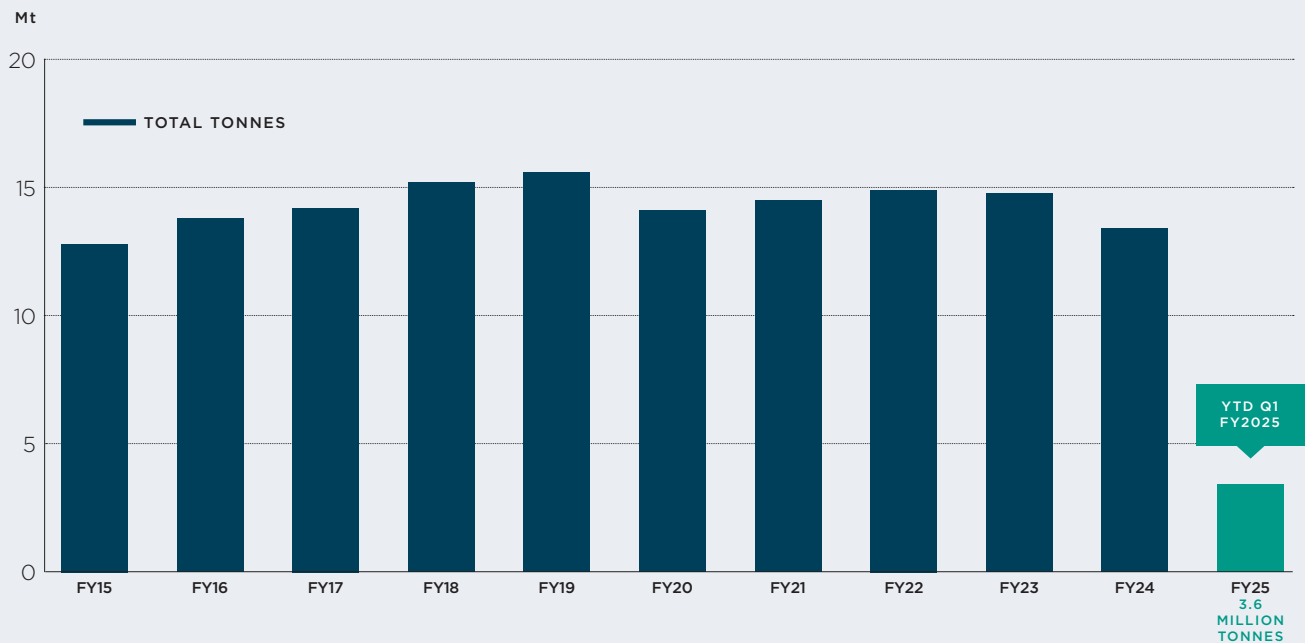
The mix between import and export containers is 50/50 at 71,588 TEU and 72,081 TEU respectively. These ratios generally remain intact across the financial year.

For the first quarter, general cargo was down by 1.7 per cent and empty containers are down by 8.9 per cent.

General cargo including fast-moving consumer goods and retail, reflect the pressure household budgets are currently under. Market narratives indicate that retail and discretionary spending is suffering in the current climate. This trend is likely to continue as interest rates remain on hold.

The containerised market share is mainly across the ports of Burnie, Devonport, and Bell Bay at 46 per cent, 48 per cent, and five per cent respectively. The balance is through the Port of Hobart and the Bass Strait islands. The ports of Burnie and Devonport are home to the regular Bass Strait operators. The Port of Bell Bay accommodates two international container services.

### TOTAL FREIGHT VOLUMES 2015 - 2025

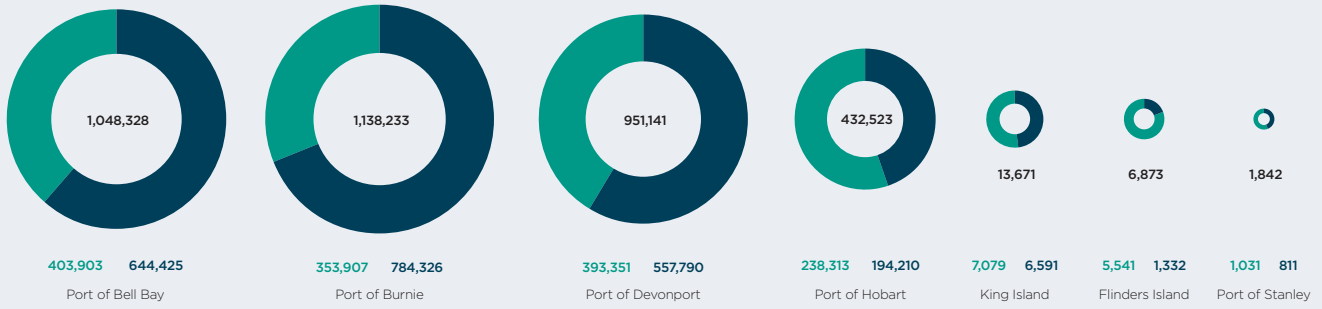


### TOTAL TONNAGE BY CUSTOMER SEGMENT Q1 FY2025

Containerised & General Cargo	1,362,638t
Industrial	992,974t
Bulk Forestry	876,488t
Fuels	188,859t
Mining	103,029t
Fertiliser	35,057t
Other	19,485t
Aquaculture	14,081t

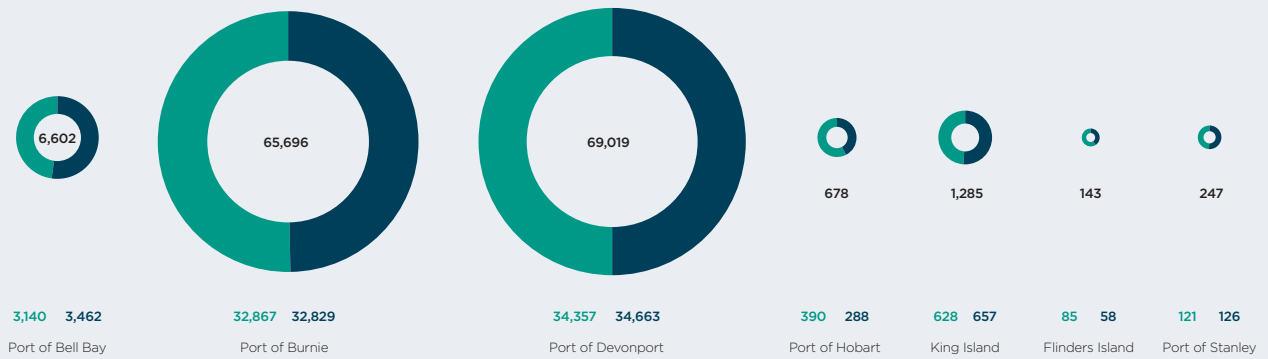
## TONNAGE BY PORT YTD Q1 FY2025

— IMPORT — EXPORT



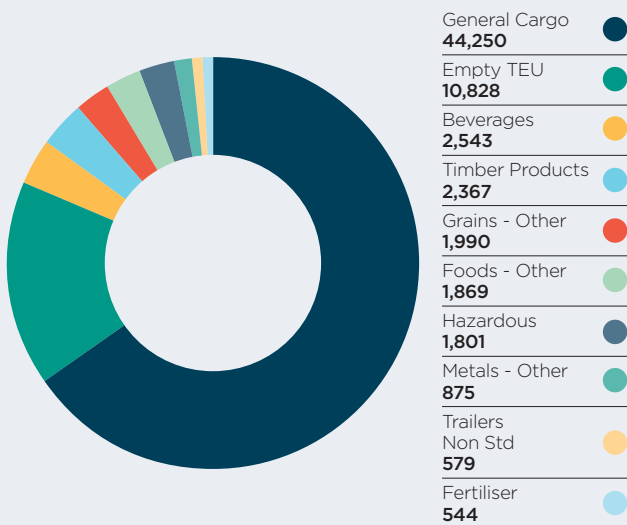
## TEU BY PORT YTD Q1 FY2025

— IMPORT — EXPORT

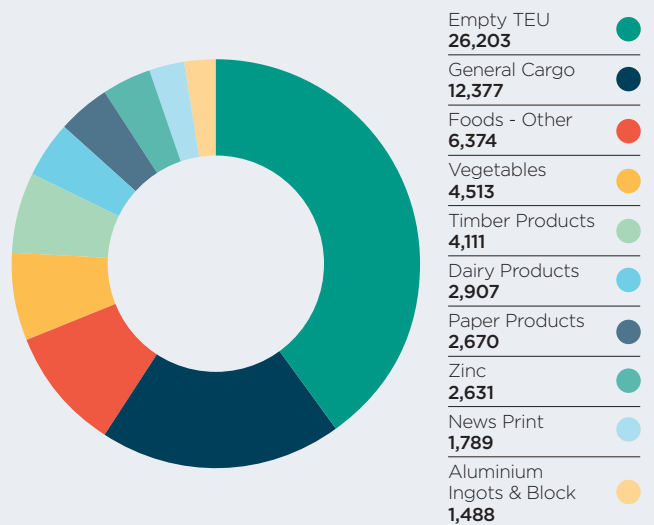


## TOP 10 TEU BY COMMODITY YTD Q1 FY2025

### IMPORT



### EXPORT



## VESSEL VISITS & KEY COMMODITIES YTD Q1 FY2025



Antarctic



Forestry



Fuels



General Cargo



Industrial Bulk



Minerals

	Total Vessel Visits	
ADVENTURE BAY	0	
COLES BAY	0	
FLINDERS ISLAND	35	
KING ISLAND	31	
PORT ARTHUR	1	
PORT DAVEY	0	
PORT LATTA	10	

	Total Vessel Visits	
PORT OF BELL BAY	61	
PORT OF BURNIE	108	
PORT OF DEVONPORT	213	
PORT OF HOBART	66	
PORT OF STANLEY	10	
SPRING BAY	0	

